

THE IVY NETWORK CORPORATION

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S. L. MAIER
PRESIDENT

MARK J. HOFFMAN
SECRETARY - TREASURER

June 30, 1971

Mr. George Suski
Thaddeus Suski Productions, Inc.
165 West 46th Street
New York, New York 10036

Dear Mr. Suski:

Apparently Mr. Maier's letter of June 15 was premature and lacked the clarity necessary to keep it from being misunderstood. I believe that if you read a copy of the letter I sent to Jeff Fannon you will have a better understanding of exactly where Ivy stands. I apologize for not first sending the letter I have now just sent to Jeff and yourself, but emphasize that we are committed to fulfilling the wishes of our board of directors.

Rather than have our accountant and lawyers become involved in this matter, I think it would be more effective and appropriate for you to deal with me in this matter. As I told Jeff, it would be most beneficial to me to have more information about the financial situation of Campus Media, Inc. If, as I have been told, the present unfortunate situation is due to poor management of Campus by men no longer with the organization, I see no reason to penalize the present employees and owner. If I were allowed to examine your books, particularly accounts receivable and payable, I could say that no such information would ever be used against you or for the benefit of the Ivy Network Corporation. Since it appears that the payment situation to us is a little out of hand, some cooperation between us is needed—more than in the past, and this year's officers hope to settle all future matters without threats being made by us.

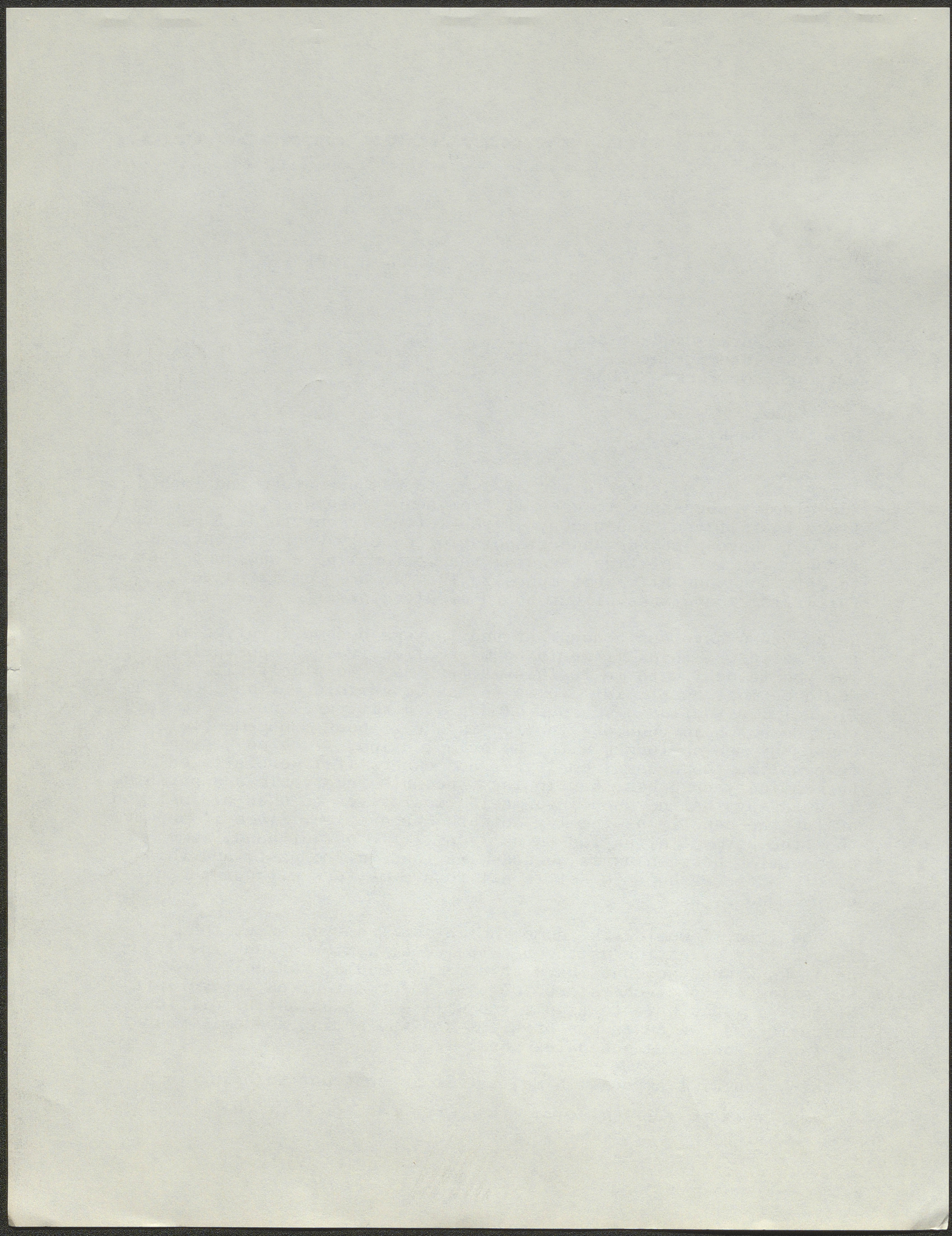
If possible, I would like some indication from you about the feasibility of paying us the back balance, whatever that is. I don't know what accounts have paid Campus Media, nor do I know how sales or receivables are. On past information, as I told Jeff Fannon, I would have to assume you will have substantial difficulty in paying us, which causes problems for the coming academic year as far as accepting schedules goes.

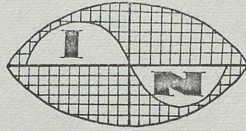
I think you will agree with me that it is best not to bring in

WHERE FUTURE AMERICA LISTENS AND LEARNS:

BROWN: WBRU	COLUMBIA: WKCR	CORNELL: WVBR	HARVARD: WHRB
DARTMOUTH: WDCR	PENNSYLVANIA: WXPB	PRINCETON: WPRB	YALE: WYBC
WESLEYAN: WESU	UNION COLLEGE: WRUC	MIT: WTBS	WILLIAMS COLLEGE: WMS
BOSTON UNIVERSITY: WTBU	LEHIGH: WLRN	RUTGERS: WRSU	BOSTON COLLEGE: WVBC

AND AFFILIATED STATIONS





lawyers for settlement unless totally necessary. George Schweitzer, Chairman of the Board of the Ivy Network, and myself, would like to meet with you, discuss the problems, and set some precedent for negotiating before threatening, which we haven't done until this letter and that I sent to Mr. Fannon.

You will also agree that cooperation between us will be beneficial in two ways to us in the future: First, both will have higher sales, and secondly, college radio will receive more of the benefits it should be getting.

Please make comments or suggestions in regard to the letter I sent to Jeff Fannon. I would also like a reply from you at your earliest convenience about your financial situation and whether or not you would like to meet with Mr. Schweitzer and myself.

Sincerely,

Mark J. Hoffman

MJH:kk
cc; Mr. Jeff Fannon
Mr. George Schweitzer

